

**HANOI SOAP
JOINT STOCK COMPANY**

**SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness**

No: 178 /XPHN-TCKT

Hanoi, 18 July 2025

*Re.: Explanation of loss in the second
quarter of 2025 and the difference between
NPAT and in the same period in 2024*

To: HANOI STOCK EXCHANGE

Hanoi Soap Joint Stock Company would like to sincerely thank you for your support and help in the past time.

Hanoi Soap Joint Stock Company would like to explain the profit in the second quarter of 2025 and the reasons for the difference in profit compared to the same period last year as follows:

The Company's production and business situation in the 2nd quarter of 2025 has changed in profit compared to the 1st quarter of 2025 due to the Company's receipt of dividends from capital contribution to Xavinco Real Estate Company. However, the production side still faces many difficulties due to the abnormal increase in the price of input materials while the selling volume is low, making the revenue not yet able to offset the cost.

Revenue in the 2nd quarter of 2025 will increase much compared to the 2nd quarter of 2024 due to the Company's strong implementation of commercial business. Selling expenses and business management expenses in the 2nd quarter of 2025 will increase more than in the 1st quarter of 2025. Profit in the 2nd quarter of 2025 with a profit of 3,837 million compared to a loss of 2,126 million VND in the 2nd quarter of 2024. Accumulated profit from the beginning of the year to the end of the 2nd quarter of 2025 is a profit of 1,775 million VND.

By this official letter, Hanoi Soap Joint Stock Company would like to explain to the Hanoi Stock Exchange.

Thank you very much!

Recipient:

- As above
- Filed: Admin Office, F&A Dept.

DIRECTOR

Le Viet Phuong